

# Girls Inc. of Worcester 2017-2018 Annual Report



**WITH YOU IN HER CORNER,  
SHE WILL SUCCEED!**



Dear Friends,

**W**hat a year it has been! Reaching our Capital Campaign goals, completing two-thirds of our capital renovations, and achieving significant program outcomes were the major themes and successes of the past year.


At Girls Inc. of Worcester, we focus on the development of the whole girl. She learns to value herself, take risks, as well as discover and develop her inherent strengths. The combination of long-lasting mentoring relationships, a pro-girl environment, and research-based programming equips girls to navigate gender, economic, and social barriers, and grow up healthy, educated, and independent. Informed by the needs of the community, the girls, and their families, we also advocate for legislation and policies to increase opportunities and rights for all girls.


Some of our key accomplishments include:

- Meeting the Stoddard Capital Campaign Match, which led us to raising \$4,600,000!
- Completing the first two phases of the renovation, which included the remodel of the pool and locker rooms; upgrading heating and cooling systems to fulfill the needs for year-round access to the gym and our auditorium, Alden Hall; and replacing old and obsolete systems and materials.
- Working with our community partners to study what girls need in order to succeed, and using that input to design the next phase of renovation and plan growth.
- Throwing a College Shower for our 21 high school graduates who accomplished the extraordinary:
  - 100% enrolled in secondary education;
  - Received over 100 acceptance letters to colleges and universities, including one Ivy League school;
  - Awarded over \$1,000,000 in scholarships, including five full-pay awards;
  - More than 50% are the first generation in their family to go to college;
  - 72% selected STEM-related majors.

We are well positioned to continue a positive trajectory of financial sustainability, intentional growth, and — most importantly — achieving high-impact outcomes for our girls and their families.

We are honored to work with a dedicated Board of Directors, staff, volunteers, and community supporters. Thanks to each of you who has played a significant role in making a difference in the lives of girls and the community in which we live.

  
Board President

  
Chief Executive Officer



**At Girls Inc., girls can learn and grow in a space that is safe, supportive, and pro-girl.**

**96%** of Girls Inc. of Worcester girls say that they feel safe at Girls Inc.

**girls  
inc.**

of Worcester



**Girls Inc. girls avoid risky behaviors and remain on track to achieve positive outcomes.**

**98%**

of Girls Inc. of Worcester teens agree that pregnancy would interfere with their schoolwork.

# Thank You to our Supporters—Program and Operations

## **\$50,000 +**

Girls Inc.  
United Way of Central Massachusetts

## **\$20,000 - \$49,999**

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In Honor of Colleen Dowd  
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**Thank you for your  
support, generosity  
and commitment to  
Girls Inc. of Worcester!**

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**Girls Inc. girls develop trusting, mentoring relationships with a network of caring, supportive adults who help them to succeed.**

**95%**

of Girls Inc. of Worcester girls say that there is an adult who believes they will be a success.



# “WITH YOU IN HER CORNER”

## Capital Campaign Donations

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\*indicates donor was part of \$400,000 Stoddard Challenge Match!

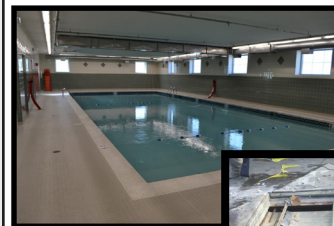
Great care has been taken to include all donors as of June 30, 2018. Please call (508) 755-6455 if your name was inadvertently left off the list. Thank you.

**Thank you to all Capital Campaign donors who helped to raise \$4.6 million.**

**A special thanks goes to our esteemed Campaign Co-Chairs:**



**Doug and Diane Meystre  
Ken and Mary Ellen Atchue**  
**and the Stoddard Charitable Trust**  
**for their generous \$400,000 match!**







**Girls Inc. prepares girls with the space and opportunities they need to see themselves as leaders of positive change in their own lives, and in their communities.**

**89%**

of Girls Inc. of Worcester girls say that being at Girls Inc. has helped me think about my future.



**Girls Inc. expands access to STEM education and prepares girls for college and future careers.**

**95%**

of Girls Inc. of Worcester girls plan on going to college.



**girls  
inc.**

of Worcester



# Financials

Statement of Financial Position		2018	2017	Variance
<b>ASSETS</b>				
Cash & Cash Equivalents	\$	1,009,824	986,546	23,278
Capital Campaign Cash Account	\$	430,200	75,702	354,498
Contributions Receivable	\$	95,311	95,645	(334)
Capital Pledges	\$	600,032	1,073,428	(473,396)
Prepaid Expenses & Other Assets	\$	22,988	24,163	(1,175)
Land, Bldg & Equipment Net	\$	3,837,213	3,456,185	381,028
Long Term Investments	\$	5,490,652	5,110,040	380,612
Beneficial Interest in Trust	\$	920,043	875,629	44,414
<b>Total Assets</b>	\$	<u>12,406,263</u>	<u>11,697,338</u>	<u>708,925</u>
<b>LIABILITIES &amp; NET ASSETS</b>				
Accounts Payable & Accrued expenses	\$	146,930	256,535	(109,605)
Restricted Funds	\$	2,230,128	2,327,848	(97,720)
Other Unrestricted	\$	<u>10,029,205</u>	<u>9,112,955</u>	<u>916,250</u>
<b>Total Liabilities &amp; Net Assets</b>	\$	<u>12,406,263</u>	<u>11,697,338</u>	<u>708,925</u>
<b>Statement of Activities</b>				
<b>Support and Revenue</b>				
Program Fees, UW support, other revenue	\$	784,941	600,121	184,820
Grants and Contributions	\$	427,030	429,357	(2,327)
Capital Campaign Contributions	\$	893,628	607,723	285,905
Interest, Dividend, and Investment Gain	\$	261,992	192,719	69,273
Unrealized loss on Investments	\$	180,495	388,549	(208,054)
Loss on Disposal of Equipment	\$	-	(19,018)	19,018
<b>Total Support and Revenue</b>	\$	<u>2,548,086</u>	<u>2,199,451</u>	<u>348,635</u>
<b>Expenses</b>				
Program services	\$	1,264,777	1,165,422	99,355
Support services	\$	452,479	401,957	50,522
Payment to GI national	\$	<u>12,300</u>	<u>12,000</u>	<u>300</u>
<b>Total Expenses</b>	\$	<u>1,729,556</u>	<u>1,579,379</u>	<u>150,177</u>
<b>Increase (decrease) in Net Assets</b>	\$	818,530	620,072	198,458

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*The leadership of the Girls Inc. Board of Directors and staff ensures all girls in central Massachusetts have opportunities to be STRONG, SMART and BOLD.*

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**Thank you to all of our  
friends, corporators, and  
donors who help us deliver  
high-quality programming  
for our 1,100 girls.**

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# Thank you for your support of our mission and our Girls!



Girls Inc. of Worcester  
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Worcester, MA 01604  
[www.girlsincworchester.org](http://www.girlsincworchester.org)  
(508) 755-6455

