

Girls Incorporated of Worcester



**girls
inc.®**

**Annual Report
2011**

Message from the Board Presid



Victoria Waterman and Deb Hopkins

“Never doubt that a small group of thoughtful, committed citizens can change the world; indeed, it's the only thing that ever has”

- Margaret Mead

In 2011, “a small group of thoughtful and committed” Girls Inc. directors, staff members, volunteers and community supporters literally changed the world for girls here at Winthrop House and in the greater Worcester community by fully embracing exciting and innovative collaborative opportunities with other nonprofits, businesses and educational institutions. By working together with like-minded community partners to create new and vibrant programs, we were able to provide countless “win/win” opportunities for our girls in the most cost efficient manner possible. We finished 2011 in a much stronger financial position than forecasted. Our revenues increased and our expenses decreased significantly, while more than 1,500 girls enjoyed the benefits of collaborative community initiatives such as:

- Individual mentoring pairings with undergraduates from the College of the Holy Cross through a new partnership program with Big Brothers Big Sisters of Central Massachusetts
- Free dance and musical theater classes on a daily drop-in basis from the professional faculty of the Jo Ann Warren Studio through our new “All the World’s a Stage” program
- An intensive six-week summer STEM (science, technology, engineering and mathematics) program with National Grid – where Girls Inc. of Worcester was honored to serve as one of three pilot sites in the nation
- Economic literacy workshops from the financial experts at Leominster Credit Union

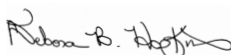
ent and Chief Executive Officer

- An opportunity for local high school girls to focus intensively on workforce readiness, college access and leadership development through mentoring activities in our new “Leadership Academy” collaborative with Unum, Leading Women Mass, South High Community School, North High School and Abby Kelley Foster Charter School
- Regularly scheduled “Kids in the Kitchen” nutrition and cooking workshops with the Junior League
- Violence prevention classes at Sullivan Middle School and the Claremont School with the “Girls Promoting Safety” collaborative with the YWCA and the United Way’s Women’s Initiative
- “Dear World: Voices of Worcester Girls” – an expressive arts, anti-bullying and violence prevention program for middle school girls facilitated in collaboration with professional artists and mentors from area colleges and high schools
- A vast array of recreational, educational and leadership development opportunities through the city-wide YouthNet and Wheels to Water programs
- “Marathon Woman” Kathrine Switzer inspired the audience at our annual signature fundraising event, Girls Celebration, which resulted in “crossing the finish line” 73% stronger than the previous year.
- Honored as the only girl-serving agency to win the 2010 Verizon Foundation Massachusetts Domestic Violence Solutions Award. The \$10,000 grant provided significant support to enhance programs in the areas of violence prevention, anti-bullying, internet safety and assertiveness training.

As the oldest and only facility based, girl-centered organization in Central Massachusetts, Girls Incorporated of Worcester has been transforming girls’ views of themselves and creating opportunities for generations. We are able to achieve such strong and measurable results because of all the “thoughtful and committed citizens” who graciously share their time, talents and treasures with our girls. Thank you!



Victoria Waterman, Board President



Deb Hopkins, CEO

confidence in themselves and to be safe in the world—**Girls have the right** to prepare for interesting work and economic independence

Girls Bill of Rights: **Girls have the right** to be themselves and to resist gender stereotypes—**Girls have**

**girls
inc.®**

**Emily Johnson
Valerie S. Loring
Girl of the Year**



**Adwoa Poku
Ann J. Prouty
Community Leader**



**Jadeline Ozuna
Rising Young
Leader**



**Girls Incorporated of Worcester
proudly presents the
2011 Girl Awardees**

the right to express themselves with originality and enthusiasm—**Girls have the right** to take risks, to strive freely, and to take pride

in success—**Girls have the right** to accept and appreciate their bodies—**Girls have the right** to have

Alumna Spotlight



Cheryl Lapriore grew up in Leicester, Massachusetts, after moving from the Greendale area when she was in first grade. Cheryl's parents both worked. Her Dad was an electrician who later went onto school to become an electrical engineer and her Mom was a Registered Nurse. One of four siblings, Cheryl's parents enrolled her and her younger sister, Debbie, to attend Girls Inc.'s after-school and Saturday programs. Her parents felt it was a safe place where their daughters could meet new friends and participate in activities geared towards girls – sharing common interests and ideas with her peers. Cheryl particularly enjoyed pottery, dancing, swimming, and arts and crafts. When Cheryl was 9 years old, she made an angel ornament that she still hangs on her Christmas tree each year.

Cheryl went on to receive her Bachelor of Science degree in Marketing from Bentley College in Waltham, Massachusetts and an M.B.A. from Nichols College in Dudley, Massachusetts.

Currently, Cheryl is the Vice President, Chief of Staff and Chief Marketing Officer for UMass Memorial Health Care, Inc. Cheryl is responsible for managing, facilitating, and supporting the operations of the Executive Office, the President and CEO, and the Board of Trustees for UMass Memorial Health Care at a local, state, and national level. In this role, she is also responsible for system strategic planning, marketing, communications, media and public relations.

Cheryl remembers Girls Inc. fondly, and has stayed connected with Girls Inc. over the years through her previous positions as Vice President of Corporate Relations at The Hanover Insurance Group, Inc. and as President of The Hanover Insurance Group Foundation, Inc. Cheryl says, "Priorities may have changed since I was a young girl, but the importance of having the Greater Worcester community support an organization such as Girls Inc. helps us to close the gap for middle and high school girls by providing quality research-based programs in a safe environment and also provide opportunities for girls to take healthy risks, build leadership skills and master physical, intellectual, social and emotional challenges."

Cheryl M. Lapriore
Vice President, Chief of Staff and Chief Marketing Officer
for UMass Memorial Health Care, Inc.

Partnership

Girls Inc. of Worcester thanks our dedicated volunteers who tirelessly served our agency for 2010-2011. We couldn't do it without you!!



United Way of Central
Massachusetts Women's Initiative



Big Brothers Big Sisters



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National Grid

Highlights

290 Volunteers!
Over 7,360 volunteer
hours served!!



Boston University Community Service Center



Unum

North High School
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Unum

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A special thank you goes out to each of the individuals, foundations, and companies listed below.

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Great care has been taken to include all donors.



THE EMMA D. HARRIS SOCIETY

The Planned Giving Program of Girls Incorporated of Worcester

The Emma D. Harris Society recognizes those individuals who have included Girls Incorporated in their estate plans. The Society is named to honor Emma D. Harris who gave her home in 1916 to create a clubhouse for girls. It became known as Lincoln House and was the foundation of this organization.

Through their planned gifts, members of the Emma D. Harris Society wish to assure that Girls Inc. will remain strong, continue to forge new relationships and open doors to more girls who need a nurturing and safe place after school.

Please consider joining these visionary donors and help us guarantee the financial future of Girls Inc. For more information, please call the Development Office at 508.755.6455, extension 21.

Emma D. Harris Society Membership

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Girls' Bill of Rights

Girls have the right to...

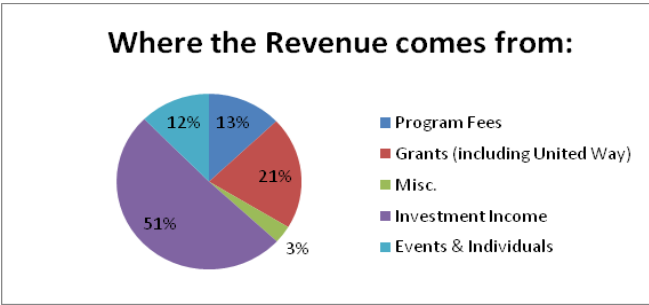
- be themselves and to resist gender stereotypes.
- express themselves with originality and enthusiasm.
- take risks, to strive freely and to take pride in success.
- accept and appreciate their bodies.
- have confidence in themselves and to be safe in the world.
- prepare for interesting work and economic independence.



Statement of Financial Position

	FY2011 vs 2010*		
	2011	2010	Variance
Cash and Cash Equivalents	\$ 811,965	\$ 1,497,207	\$ (685,242)
Contribution Recievable	\$ 126,026	\$ 182,220	\$ (56,194)
Prepaid Expenses & Other Assets	\$ 28,565	\$ 17,562	\$ 11,003
Land, Buildings & Equipment	\$ 4,080,433	\$ 4,176,874	\$ (96,441)
Accumulated Depreciation	\$ (2,940,894)	\$ (2,809,022)	\$ (131,872)
Long Term Investments	\$ 4,545,758	\$ 3,320,674	\$ 1,225,084
Beneficial Interest in Trust	<u>\$ 861,613</u>	<u>\$ 721,157</u>	<u>\$ 140,456</u>
	\$ 7,513,466	\$ 7,106,672	\$ 406,794
Accounts Payable and Accrued Expenses	<u>\$ 112,246</u>	<u>\$ 160,581</u>	<u>\$ (48,335)</u>
	\$ 112,246	\$ 160,581	\$ (48,335)
Fund Balance	\$ 6,946,092	\$ 7,028,246	\$ (82,154)
Net Income	<u>\$ 455,128</u>	<u>\$ (82,155)</u>	<u>\$ 537,283</u>
	\$ 7,401,220	\$ 6,946,091	\$ 455,129
	\$ 7,513,466	\$ 7,106,671	\$ 406,794

*complete Audit availiabe in Business Office



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