



Photo by Kofi Poku

Annual Report 2010 **girls
inc.**

Message from the Board President

There were many girls of all ages inspired this past year by Girls Inc.'s core message to be Strong, Smart, and Bold. . . and I was one of them. As the incoming board president, I was a student and recipient to this message of inspiration and leadership. I quizzed myself everyday to make sure I was demonstrating my professional work and expertise in women's leadership with being a strong, smart, and bold leader. However unlike in the business world, I was being tested by the success of girls ages 5 -18. Without question, it was the mission of empowering girls that tugged at my heart and brought me to serve the organization. But I would be remiss if I didn't confess that it is the dedication of the Directors, Corporators, Volunteers, and Staff serving the girls that inspires me every single day.



We enter a new year with a renewed sense of looking forward. As for most non-profits, the past year presented great economic challenges and I am proud to say that we are continuing a tradition of nearly 100 years to be resilient, resourceful, and progressive. I am proud to be starting my second term as board president of a highly effective and diverse team of executive leadership and board of directors.

As the oldest girl-serving organization in Worcester since 1916, we have a responsibility to continue our legacy of providing girls with the skill sets they need to succeed. We know that the Girls Inc. approach works. With more than 140 years of experiences and learning behind our national organization, we hope that we can deliver our research-based programs to bolster every girl with our strong, smart, and bold message as she steps forward into her own unique challenges and successes. In my role as board president, I've often spoken of how "today's girls are tomorrow's leading women." I believe that whole-heartedly, and I am thankful for the opportunity to make a difference in the lives of our future women leaders through the programming at Girls Inc.

A handwritten signature in black ink that reads "Victoria Waterman".

Victoria Waterman
Board President

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2009-2010

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Deb Hopkins - Chief Executive Officer (July 1 to present)
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Dean Theodore - Director of Programs and Recruitment
Peter Salerno - Director of Finance
Anne McCarthy - Manager of Communications and Volunteers
Anthony Papagni - Manager of Facilities
Tammy Brown - Officer Manager

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Full-Time

Heather Keenan - Program Manager
Heather Whitney - Coordinator of
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Transportation
Phyllis Shea - Outreach Coordinator and
Camp Kinneywood Director

Part-Time

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Message from the Incoming CEO



Dear Friends,

On July 1st of this year, when I pulled my car into the all too familiar parking lot on Providence Street and prepared to enter Girls Inc. for the very first time in my new role as the agency's CEO, I couldn't help but to reflect upon my "other first day" at Girls Incorporated. It was nearly twenty years ago, but I can still clearly remember rushing over to Girls Inc.

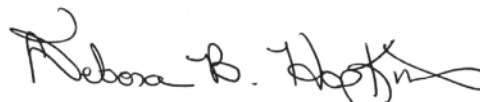
during my lunch hour and pulling my car into the lot of the agency's Lincoln Street facility with my two young daughters.

After spending the entire spring and summer of 1992 searching for the ideal after-school child care arrangements, our family had unanimously agreed that the Girls Inc. "Strong, Smart and Bold" approach to gender-specific programming was exactly what we wanted and needed for our own girls. Natasha, my very outgoing and sociable kindergartener, literally leaped out of the car before I even had a chance to come to a complete stop, and ran toward the door with excitement, while my older and more reserved daughter, Ashley, sat quietly in the backseat and asked, "Will they like me? What if I'm scared? Do you think it will be ok, Mommy?" I smiled and replied, "It will be better than ok, sweetheart... it will be wonderful... and you'll be great, I promise."

As I sat quietly in my car on this hot July morning of 2010, reflecting upon my first experiences with Girls Inc. and the decade that my daughters spent growing up and growing strong with the agency, I noticed that I had a text message on my cell phone. It was from Ashley, my formerly shy daughter, who was now a college graduate and a "strong, smart and bold" professional choreographer and dancer in Pittsburgh. "Good luck on your first day at Girls Inc., Mom! Don't be scared. It will be ok... it will be better than ok... I promise!"

The first three months in my new staff role at Girls Inc. have indeed been much "better than ok" – with new corporate partnerships formed to pilot an intensive leadership development program for high school girls, an expanded focus on STEM (science, technology, engineering and math) programs for our middle school students, new "gym and swim" programs for neighboring elementary schools, and a summer at Camp Kinneywood with near record enrollment.

"May there always be a group of women in Worcester whose belief is strong enough to keep alive the program developed at Lincoln House. May the faith of those women of the past who established Lincoln House and its programs be steadfastly maintained by their successors of the present and future." - Dora E. Dodge, Executive Director of the Worcester Girls Club from 1929 to 1956


Deb Hopkins
CEO

Valerie S. Loring Girl of the Year



Yaa Poku and Valerie S. Loring
Girls Celebration-May 13, 2010

Yaa Poku, was born in Worcester, MA and lived in Ghana for seven years before moving back to the area. She first attended Girls Inc. when she was in the seventh grade and participated in the after school program. Yaa particularly liked the craft room with Ms. Elsa where she learned how to sew, knit and make crafts.

By the eighth grade, Yaa started volunteering in the drop in program and actively sought leadership opportunities like Girls About Leadership and Service.

Yaa received the Valerie S. Loring Girl of the Year award at the Girls Celebration this past May. She said,

"I did not know that I won the Valerie S. Loring Girl of the Year award until it was announced on the PA at my school. I had no idea that I was in the running so it was a pleasant surprise. I researched who Valerie S. Loring was and am proud to have won the award. I will try to continue to embody the concept of this particular award."

Yaa particularly likes working with and being a role model for the younger girls and demonstrates this by helping them with their homework and skill-building exercises. She lets girls know that they can achieve and reach whatever goals they set for themselves.

Yaa approaches all aspects of her life with a positive attitude. Currently a sophomore at Saint Peter-Marian High School she participates in speech club where she won fourth place in the poetry division of the speech competition of the Diocese of Worcester held at her school and ballet at the Jo Ann Warren Studio. She plans to pursue a career as a pediatrician.



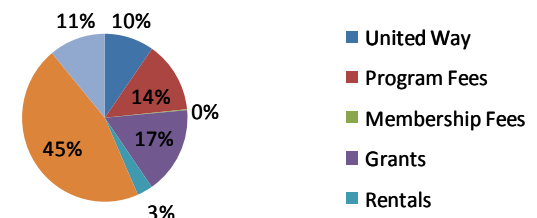
STATEMENT OF FINANCIAL POSITION

FY2010 vs 2009

| | 2010 | 2009 | Variance |
|---------------------------------------|-------------------|-------------------|----------------|
| Cash and Cash Equivalents | \$ 1,497,206.65* | \$ 1,928,005.00 | \$(430,798.35) |
| Contribution Receivable | \$ 182,220.00 | \$ 243,381.00 | \$ (61,161.00) |
| Prepaid Expenses & Other Assets | \$ 17,562.00 | \$ 20,779.00 | \$ (3,217.00) |
| Land, Buildings & Equipment | \$ 4,176,874.08 | \$ 4,072,832.00 | \$ 104,042.08 |
| Accumulated Depreciation | \$ (2,809,022.00) | \$ (2,683,036.00) | \$(125,986.00) |
| Long Term Investments | \$ 3,320,674.35 | \$ 2,951,588.00 | \$ 369,086.35 |
| Beneficial Interest in Trust | \$ 721,156.52 | \$ 668,884.00 | \$ 52,272.52 |
| | \$ 7,106,671.60 | \$ 7,202,433.00 | \$ (95,761.40) |
| Accounts Payable and Accrued Expenses | \$ 160,580.96 | \$ 174,186.00 | \$ (13,605.04) |
| | \$ 160,580.96 | \$ 174,186.00 | \$ (13,605.04) |
| Fund Balance | \$ 7,028,245.95 | \$ 7,783,783.00 | \$(755,537.05) |
| Net Income | \$ (82,155.31) | \$ (755,536.00) | \$ 673,380.69 |
| | \$ 6,946,090.64 | \$ 7,028,247.00 | \$ (82,156.36) |
| | \$ 7,106,671.60 | \$ 7,202,433.00 | \$ (95,761.40) |

*Cash and cash equivalents includes \$460k of Endowment funds held in money market account.

Where the money comes from



Dear world, it's me, a girl ...

In 2009, the girls of Girls Incorporated of Worcester participated in the Dear World public education campaign and shared their experiences. Below are a few of their contributions to the campaign...

...What it feels like to be a girl right now ... it feels ... good, hard, nice, dramatic, and everything in between.

-Loaquitia, 13

...Being a girl is hard. If you're not the skinniest person, people make fun of you. If your parents are divorced, your life is harder. You have to deal with peer pressure. Some have to deal with all of these.

-Anonymous, 13

...Drama, drama, drama, gossip, and stuff... you can only be true to the people you care about and yourself.

-Anonymous, 14

..."Cliché", that word wears me out. We are different. I like school, have friends of different races and religions. We all like different music, different styles, and different sports. Sometimes we don't get along. Sometimes we do. She likes blue, I like green. Blue and green go great together.

-Theresa, 13



Alumna Spotlight



I want to share with you that as a child living near Girls Inc. I went there every day after school. I learned to swim there and still love to swim. I learned to color monthly calendars in their library and tried to win the color contest every month. It is there I encountered diversity and learned to appreciate all children. I was the oldest of five children, mom did not work and dad was a social worker. Money was tight but I had the basics. I went to my first camp - Camp Kinneywood at age six (can't believe I was overnight at that age). I spent all summer at Girls Inc. (called Girls Club then- Winthrop Street). I believe who I am is related to my experiences there.

Maureen Binienda
South High Community School Principal



THE EMMA D. HARRIS SOCIETY

The Planned Giving Program of Girls Incorporated of Worcester

The Emma D. Harris Society recognizes those individuals who have included Girls Incorporated in their estate plans. The Society is named to honor Emma D. Harris who gave her home in 1916 to create a clubhouse for girls. It became known as Lincoln House and was the foundation of this organization.

Through their planned gifts, members of the Emma D. Harris Society wish to assure that Girls Inc. will remain strong, continue to forge new relationships and open doors to more girls who need a nurturing and safe place after school.

Please consider joining these visionary donors and help us guarantee the financial future of Girls Inc. For more information, please call the Development Office at 508.755.6455, extension 21.

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Girls' Bill of Rights

Girls have the right to...

- be themselves and to resist gender stereotypes.
- express themselves with originality and enthusiasm.
- take risks, to strive freely and to take pride in success.
- accept and appreciate their bodies.
- have confidence in themselves and to be safe in the world.
- prepare for interesting work and economic independence.



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Great care has been taken to include all donors.

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Girls Inc. thanks our dedicated volunteers who tirelessly served our agency for 2009-2010. We couldn't do it without you!!



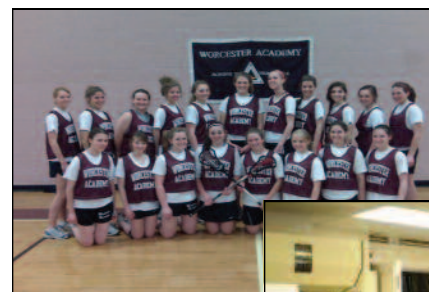
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