Thank you for your support of our mission and our Girls!

Girls Inc. of Worcester
125 Providence Street
Worcester, MA 01604
www.girlsincworcester.org
(508) 755-6455

WITH YOU IN HER CORNER
SHE WILL SUCCEED!
Dear Friends,

Celebrating our 100th anniversary with the community, achieving significant progress through collaborations toward our Strategic Direction, and launching our Capital Campaign were the major themes and successes of the year.

For 100 years, Girls Inc. of Worcester has stayed true to the mission while adjusting with the times. As the roles of women and girls have changed, our programming has evolved. But Girls Inc. of Worcester always has been and always will be about the girls. We value the positive development of the whole girl while encouraging each girl to develop her inherent strengths and be all she can be, sometimes despite serious obstacles.

Some of our key accomplishments toward reaching our strategic goals include:

• 19% growth using the high impact, comprehensive model from Girls Inc. National;
• 40 summer camperships provided to neighborhood girls to help address the gap in affordable and quality summer programs;
• Successful completion of Phase 1 of the capital project, a $1.3 million pool wing renovation, on-time and on-budget;
• 300% increase in middle and high school girls served in STEM, leadership, and economic empowerment programming since 2000;
• 100% of seniors graduated from high school, most are first generation in their families to go to college.

High impact growth is enabled by volunteers, outstanding role models, and alumni. Over the past three years, we have doubled the number of volunteers to more than 600. We have enjoyed re-engaging with hundreds of alumni through the first Camp Kinneywood reunion, leadership breakfast, and other events that welcomed participants to reminisce of the past and learn more about challenges that girls face today.

We are honored to work with a dedicated Board of Directors, staff, volunteers, and community supporters. “With You In Her Corner, She Will Succeed.”

Warm regards,

Diane M. Giampa
Board President

Victoria Waterman
Chief Executive Officer

Corporators

Linda Andersen
Heather Ball
Marian Bates
Kaitlin Beauchamp
Christy W. Bell
Sarah Berry
Joan L. Bertrand
Pamela Boisvert
Eleanor E. Brookway
H. Paul Buckingham
Elizabeth R. Callahan
Irene A. Camougis
Suzanne O. Carlson
Marie Carparso-Limoges
Sylvia Casswell
Gianna Cerviatti
Louise Clarke
Kevin Condon
Marguerite K. Conlin
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Holly Crawford
Marie Curran
Christina Davis
Glenn C. DeMallie
Victoria Diamond
Nancy E. Dooley
Barbara L. Drapos
Susan F. Durham
Kevin Early
Ruth Evans
Barbara E. Fargo
Aleta M. Fazzone
Judy Finkel
Judith F. Fleming
Jackie Foley
Barbara Fuller
Michael Galica
Dorista J. Goldsberry
Ethel J. Gordon
Martha P. Grace
Maureen R. Gray
Barbara Greenberg
Robert W. Hallock
Carole Harmon

Marjorie Hastings
James N. Heal
James S. Hecox
Lea Hench
Johanna E. Higham
John E. Hodgson
Dottie Home
Richard Houlihan
Patricia landoi
Frances Jacobson
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Michelle Jones-Johnson
Karen Kagan
Jody Kelliler
Robert Kervick
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Cheryl A. Laufer
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Patricia C. Lawler
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Irene Logan
Valerie S. Loring
Christine Lucier
Evelyn Magnuson-Reed
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Kate McEvoy-Zlotonczyk
Mary McShea
Diane Meyestre
Katharine Michie
Karen E. Migdelany
Stella Mingolla
Abel Molina
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Patricia Moynihan
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Tamarra Nowak
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Joseph Oakley

Deborah Packard
John Peterson
Lisa Phelps
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Beverly Ragsdale
Felicia Rifflenachner
Daisy Rivera
Shelley Rodman
Catherine Ryan
Edward Saulnier
Rebecca B. Scotchle
Susan Sendarz
Yvonne A. Shelton
Beverley B. Smith
Leslie Sommert
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Mary Jane (Jd) Sprague
Cynthia M. Stark
Nancy Supovitz
Amy Tala
Dean Theodore
Alisa Thomas
Margaret Traina
Charles R. Valade
Lila M. Wechs
James Wentzell
Meridith D. Wesby
Sarah Williams

Thank you to all of our friends, corporators, and donors who help us deliver high-quality programming for our 1,300 girls.

Great care has been taken to include all donors. Please call (508) 755-8455 if your name was inadvertently left off the list. Thank you.
## Financials

### Statement of Financial Position

<table>
<thead>
<tr>
<th>ASSETS</th>
<th>2016</th>
<th>2015</th>
<th>Variance</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash &amp; Cash Equivalents $</td>
<td>1,756,165</td>
<td>2,001,176</td>
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<td>Capital Campaign Cash Account $</td>
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<td>1,000,000</td>
<td>(885,982)</td>
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<td>Contributions Receivable $</td>
<td>89,881</td>
<td>120,799</td>
<td>(30,918)</td>
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<tr>
<td>Capital Pledges $</td>
<td>1,457,028</td>
<td>1,181,615</td>
<td>275,413</td>
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<tr>
<td>Prepaid Expenses &amp; Other Assets $</td>
<td>22,833</td>
<td>30,026</td>
<td>(7,193)</td>
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<tr>
<td>Land, Bldg &amp; Equipment Net $</td>
<td>2,202,057</td>
<td>905,582</td>
<td>1,296,475</td>
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<tr>
<td>Long Term Investments $</td>
<td>4,602,941</td>
<td>4,585,056</td>
<td>17,885</td>
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<tr>
<td>Beneficial Interest in Trust $</td>
<td>816,188</td>
<td>869,387</td>
<td>(53,199)</td>
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<tr>
<td><strong>Total Assets</strong></td>
<td>$11,061,111</td>
<td>$10,693,641</td>
<td>$367,470</td>
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</table>

<table>
<thead>
<tr>
<th>LIABILITIES &amp; NET ASSETS</th>
<th>2016</th>
<th>2015</th>
<th>Variance</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accounts Payable &amp; accrued expenses $</td>
<td>240,380</td>
<td>118,790</td>
<td>121,590</td>
</tr>
<tr>
<td>Restricted Funds $</td>
<td>3,629,734</td>
<td>4,472,474</td>
<td>(842,740)</td>
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<tr>
<td>Other Unrestricted $</td>
<td>7,190,997</td>
<td>6,102,377</td>
<td>1,088,620</td>
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<tr>
<td><strong>Total Liabilities &amp; Net Assets</strong></td>
<td>$11,061,111</td>
<td>$10,693,641</td>
<td>$367,470</td>
</tr>
</tbody>
</table>

### Statement of Activities

#### Support and Revenue

<table>
<thead>
<tr>
<th></th>
<th>2016</th>
<th>2015</th>
<th>Variance</th>
</tr>
</thead>
<tbody>
<tr>
<td>Program Fees, UW support, other revenue $</td>
<td>570,904</td>
<td>630,476</td>
<td>(59,572)</td>
</tr>
<tr>
<td>Grants and Contributions $</td>
<td>459,171</td>
<td>524,826</td>
<td>(65,654)</td>
</tr>
<tr>
<td>Capital Campaign Contributions $</td>
<td>720,718</td>
<td>2,181,615</td>
<td>(1,460,897)</td>
</tr>
<tr>
<td>Interest, Dividend, and Investment Gain $</td>
<td>207,309</td>
<td>467,530</td>
<td>(260,221)</td>
</tr>
<tr>
<td>Unrealized loss on Investments $</td>
<td>(238,111)</td>
<td>(340,460)</td>
<td>102,349</td>
</tr>
<tr>
<td>Loss on Disposal of Equipment $</td>
<td>57,857</td>
<td>-</td>
<td>(57,857)</td>
</tr>
<tr>
<td><strong>Total Support and Revenue</strong></td>
<td>$1,589,034</td>
<td>$3,463,977</td>
<td>(1,874,943)</td>
</tr>
</tbody>
</table>

#### Expenses

<table>
<thead>
<tr>
<th></th>
<th>2016</th>
<th>2015</th>
<th>Variance</th>
</tr>
</thead>
<tbody>
<tr>
<td>Program services $</td>
<td>1,066,336</td>
<td>1,065,007</td>
<td>1,329</td>
</tr>
<tr>
<td>Support services $</td>
<td>337,918</td>
<td>293,227</td>
<td>44,691</td>
</tr>
<tr>
<td>Payment to GI national $</td>
<td>12,000</td>
<td>12,000</td>
<td>-</td>
</tr>
<tr>
<td><strong>Total Expenses</strong></td>
<td>$1,416,254</td>
<td>$1,370,234</td>
<td>$46,020</td>
</tr>
</tbody>
</table>

**Increase (decrease) in Net Assets** $172,780 $2,093,743 ($1,847,963)
Thank You to Our Supporters—Program and Operations

$20,000 +
- DCU for Kids
- EMC
- Greater Worcester Community Foundation
- National Grid
- United Way of Central Massachusetts
- Women’s Initiative of United Way of Central Massachusetts
- Walmart Foundation

$10,000-$19,999
- AbiVe Foundation
  Employee Engagement Fund
- Albert W. Rice Charitable Foundation
- Boston Scientific Foundation
- CO-TE U/A Taft Charitable Trust, Bank of America, N.A, Trustee
- Cubist, a subsidiary of Merck
- Girls Inc. National/Teavana
- Greater Worcester Community Foundation Fallon/OrNda Community Health Fund
- Health Foundation
- Hubway
- Jiang-McCormick Foundation
- Greater Worcester Community Foundation
- Fallon/OrNda Community Health Fund
- The Hanover Insurance Group Foundation
- NN/LM- Express Outreach Program
- Mass DESE, Quality Enhancements ASOST
- TE Connectivity
- T.J. X Foundation
- UniBank
- Verizon Foundation

$5,000-$9,999
- Abbott
- A. Duquette & Son, Inc.
- Arbeila Insurance Group Charitable Foundation
- Bank of America
- City of Worcester
- Clarion Masterbatches
- Digital Federal Credit Union
- Girls Inc. National/Tealavna Unum
- Valerie & Stephen Loring

$2,500-$4,999
- AAUW
- Gerald R. Carson
- Teri L. Cooper
- Dr. Eric Dickson
- George F. and Sybil H. Fuller Foundation
- The Hart Foundation
- James Madison
- MathWorks
- Office of Massachusetts Attorney General Maura Healey
- Summer Youth Jobs
- Lisa M. Olson
- People’s United Community Foundation
- Reliant Medical Group Foundation
- The Richard A. Heald Fund
- TD Charitable Foundation
- Kathy & Daniel Wiechec

$1,000-$2,499
- A. Duquette & Son, Inc.
- Arbeila Insurance Group Charitable Foundation
- Kenneth & Mary Ellen Atchue
- Bilye & Roger Auclair
- Joseph J. Bafaro, Sr.
- Christy W. Bell
- Blue Cross Blue Shield of Massachusetts
- Linda Cammuso: Estate Preservation Law Offices
- Christine Cassidy
- College of the Holy Cross
- Courtney Butler Memorial Fund
- Glenn DeMallie
- Department of Public Health- PREP
- Colleen Dowd
- Fallon Health
- Warner & Mary Fletcher
- Girls Inc. National
- After School Math Plus
- Operation SMART

$500-$999
- Bose Corporation
- Nancy & Thomas Buckingham
- Christo & Mary T. Cocaine Charitable Trust
- Louise Clarke
- Susan Colantuono
- Barbara Fargo
- Allen Fletcher
- Betsy Fuller
- Diane Giampa
- Golub Foundation
- Hal Club of Worcester
- Harvard Pilgrim Health Care
- James & Rose Hayes
- Chris & Heather Hendrick
- Mindy J. Greene
- James Hecox
- Judith S. King
- Michael Materia
- Diane & Douglas Meyestre
- Jim & Pauline O’Reay
- Robert P. & Mary Anne E. Powers
- Anne & Jonathan Sadick
- Saint-Gobain Corporation Charitable Foundation
- Southbridge Savings Bank
- John & Lynn Sullivan
- Tieler Giles
- Traina Family Youth Development Fund
- United Community Foundation
- United Bank Foundation
- V-DAY Worcester
- Victoria & James Waterman
- Webster Five Foundation
- Tracy V. Wells
- Ann-Margaret White & Sean Padgett
- Wyman-Gordon Foundation

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- Celia J. Blue
  1st Vice President
- Linda Cammuso
  2nd Vice President
- Kenneth F. Atchue
  Treasurer
- Steven A. Thebodo, CPA
  Assistant Treasurer
- Amy Borg
  Secretary

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- Christine Biscotti-Quitadamo
- Christine Cassidy
- Colleen Dowd
- John R. Frongillo, Jr., CRPC
- Betsy Fuller, PT, Ed.D
- Deb Gavron-Ravenelle, Esq.
- Barbara Guertin
- Robert E. Jennings
- Esther Jones-Cowan, Ph.D
- Kerri Martinke
- Alicia M. O’Connell
- Lauren M. Petit
- Maria M. Rivera-Cotto
- Nishita Roy-Pope
- Brianne M. Tangney
- Mindy J. Greene
- James Hecox
- Judith S. King
- Michael Materia
- Diane & Douglas Meyestre
- Jim & Pauline O’Reay
- Robert P. & Mary Anne E. Powers
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- Saint-Gobain Corporation Charitable Foundation
- Southbridge Savings Bank
- John & Lynn Sullivan
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- Traina Family Youth Development Fund
- United Community Foundation
- United Bank Foundation
- V-DAY Worcester
- Victoria & James Waterman
- Webster Five Foundation
- Tracy V. Wells
- Ann-Margaret White & Sean Padgett
- Wyman-Gordon Foundation

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- Janet S. Jones
- Helen P. Koskinas
- Valerie S. Loring
- Mary McShea
- Stella Mingolla
- Ann J. Prouty
- Mary Jane (Jid) Sprague
- Sarah H. Williams

Board of Directors and Staff

The leadership of the Girls Inc. Board of Directors and staff ensures all girls in central Massachusetts have opportunities to be STRONG, SMART and BOLD.

Staff:
- Victoria Waterman, CEO
- Jennifer Madson
- Anne McCarthy
- Meaghan McCarthy
- Kathy Odgren
- Anthony Papagni
- Anne Sadick
- Kenia Sanchez
- Coral Titone
In-Kind Donations

**$1,000,000+**
- Fitcher Foundation
- Fred Harris Daniels Foundation
- George F. and Sybil H. Fuller Foundation
- Ruth H. and Warren A. Ellsworth Foundation

**$100,000-$999,999**
- Albert Gifford Charitable Trust

**$50,000-$99,999**
- Hoche-Scotfield Foundation
- Valerie & Stephen Loring
- Doug & Diane Meystre
- Wymann-Gordon Foundation

**$10,000-$24,999**
- Albert Gifford Charitable Trust

**$5,000-$9,999**
- Kenneth & Mary Ellen Alchue
- Bilye & Roger Auclair
- Deb Gavron-Ravennelle
- Kathy & Dick Ogden
- Dennis & Wendy O'Leary
- Victoria & James Waterman

**$1,000-$4,999**
- Amy Berg & Eric Smith
- Linda Cammuso
- Christine Cassidy
- Colleen Dowd
- John Frongillo
- Lauren Petit & Jeffrey Howe
- Maria Rivera-Cotto
- Rebecca Scocoli
- Brianne Tangney & James Short

**$250-$999**
- Christine Biscotti-Quidadamo
- Celia J. Blue
- Judith H. Fleming
- Betsy Fuller
- Barbara Guertin
- Diane Giampa
- Robert Jennings
- Esther Jones-Cowan
- Kerry Leary
- Scott Lucier
- Margaret and Gordon Torgeson Fund of Greater Worcester Community Foundation
- Henry & Katharine Michele
- Dennis O'Leary
- David Patrick Phelon
- Rebecca Scocoli
- Kathy Schulman & Laurie Costa
- UMass Medical School
- Michael & Andrea Urban
- Pamela Vapiano

**$500-$999**
- Norah's Oil Company

**$250**
- Alchemy Foundation
- Jim & Paula Beaugard
- Maureen Binenda
- CCR Wealth Management
- Steven J. Chambers
- Clark University
- Clark University Countpoints
- Coghin Construction Services Fund
- James Cyr
- Dawn & Jonathan George
- John Frongillo, Jr.
- Gorde’s Automotive Repair
- Veronica Hooks
- William & Patricia Iandoli

**$100**
- American Transportation
- Estate Preservation Law Offices
- O’Connell & O’Connell
- Robert P. Powers Insurance Agency
- Robert & Mary Anne Powers
- Stowe and Degon, LLC

**$50**
- Harvard Pilgrim Foundation

**$25**
- Massachusetts MEP

**$20**
- Alumness Foundation
- Jim & Paula Beaugard
- Maureen Binenda
- CCR Wealth Management
- Steven J. Chambers
- Clark University
- Clark University Countpoints
- Coghin Construction Services Fund
- James Cyr
- Dawn & Jonathan George
- John Frongillo, Jr.
- Gorde’s Automotive Repair
- Veronica Hooks
- William & Patricia Iandoli

**$10**
- Clinical Laboratory Improvement
- ACT
- Enterprise Services
- P&G Foundation
- Healthways

**$5**
- Clinical Laboratory Improvement
- ACT
- Enterprise Services
- P&G Foundation
- Healthways

<table>
<thead>
<tr>
<th>Category</th>
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<tbody>
<tr>
<td>General Donations</td>
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<tr>
<td>$1,000,000+</td>
<td>Name</td>
</tr>
<tr>
<td>$100,000-$999,999</td>
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<tr>
<td>$50,000-$99,999</td>
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<tr>
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*as of June 30, 2016*