



of Worcester

ANNUAL REPORT

Inspiring ALL girls to be
STRONG, SMART, BOLD

Girls Inc. of Worcester
2021-2022 Annual Report



Dear Friends,

On behalf of Girls Inc. of Worcester's Board of Directors and staff, thank you. With your help in 2021-2022, we were able to maintain a strong financial position and continue to serve the Worcester community in a meaningful way. We delivered on our mission of inspiring all girls to be strong, smart and bold!

This year was full of adapting to challenges and getting creative to serve our community while continuing to strategically push the organization forward.

As we carry on to rebuild and gain momentum as the severity of the pandemic decreases, we want to take the time to celebrate some of the successes that this past year has brought us:

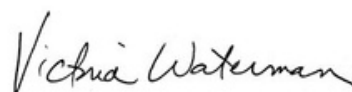
- **Serving our girls and their needs:** Kept after school rates extremely affordable, as low as \$6 a day and summer camp fees as low as \$40 a week. We added enrichment programs to enhance our research-based programs for current and new girls to join at no cost. Programs include, Girls on the Run, a running program which inspires girls to recognize their strengths and work as a team and EatWell, a nutritious meal kit giving girls and families that opportunity to cook healthy meals together. We served more girls in our neighborhood and came up with an innovative solution to tackle the bussing shortage.
- **Removed barriers to access:** Eliminated the daunting financial aid process and invited families to self-select their income range and need for financial assistance.
- **Expanded STEM access to a new market:** In the summer of 2022, we launched the Eureka! MetroWest program thanks to our inaugural funder, Women's Foundation Boston, and corporate sponsor, Hologic and our educational partnership with Framingham State McAuliffe Center.
- **Supported our neighborhood:** Thanks to the leadership of Worcester Public Schools, we provided swim lessons for all 3rd grade students of Vernon Hill and Union Hill schools as well as scholarships for neighborhood girls to attend summer camp at no cost.
- **Created new staff positions and a pipeline for workforce readiness:** We invested in hiring a Director of Social Emotional Learning to support ALL girls in our programs at no cost to our families, thanks to the generous support of the Wellington Foundation, as well as a Manager of People and Culture to strengthen the culture of DEI for staff and girls. Additionally, we invested in a Counselor in Training (CIT) program this summer for teens to train in leadership, safety, and youth development with the dual goal of increasing confidence in teens while keeping them productive, thanks to the generosity of the United Way of Central MA.
- **Remarkable outcomes for our Eureka! High School graduates:** This year an impressive cohort of 24 girls graduated from the Eureka! Class of 2022. 100% of graduates plan to attend higher education, 4 graduates will attend ivy league schools (Brown, Dartmouth, Princeton and Yale), 53% are first generation college students and 72% plan to major in STEM related disciplines, more than twice the national average!

We look forward to making 2022-2023 a year to remember! Not only will we continue to drive towards goals in our Strategic Direction, but we will get back to basics, in our "new normal" environment! We will improve the quality of our programs, welcome back community and corporate volunteers, and continue to adapt to the needs of our girls with a sense of urgency.

This work would not be possible without our dedicated Board of Directors, staff, volunteers, and community supporters. Our thanks to each of you who has played a role in making a difference in the lives of our girls and the community.



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The leadership of the Girls Inc. Board of Directors and staff ensures all girls in Central Massachusetts have opportunities to be STRONG, SMART and BOLD

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a welcoming and safe enviroment for the girls.**

*This list includes year-round fulltime, part time, and seasonal staff from summer 2022.



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**Thank you to all of our
corporators who help us
deliver high-quality
programming for our girls.**

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SCHOLARSHIPS

DARYL HYMOFF KREINDEL SCHOLARSHIP AWARD

The Daryl Hymoff Kreindel Scholarship Award was presented to Janai Pough during the College & Career Shower 2022.

Daryl Kreindel is an alum of Girls Inc. of Worcester—she says that our programs played an important part in her development. She describes Girls Inc. as a second home from the age of six through her teenage years. Due in part to her experiences at Girls Inc., Daryl went on to study math at Clark University. Daryl created this ongoing scholarship to support the next generation of girls as they pursue continuing education opportunities.

We were proud to present the Daryl Hymoff Kreindel Scholarship and Award to Janai in June 2022. Janai says that Girls Inc. and the Eureka! program had helped her see what type of field she wanted to be in. Now in school for her Diagnostic Medical Sonography (Ultrasound) program, she is thankful she was given an internship opportunity at UMass Memorial where she got to work closely with medical professionals. We are so proud of Janai and her accomplishments!





SUCCESS STORY

On June 15th, we hosted our Career & College Shower event for the Eureka! Class of 2022 graduates.

In most traditions, females get honored and “showered” with gifts to offset the expenses incurred from starting a new life as a mom or wife. Based on the staggering amount of student debt that is crippling our country and our youth, the expense of college rivals the cost of getting married and having a baby. At Girls Inc., we believe that graduating from high school and furthering education and careers are accomplishments and we celebrate by throwing a career and college shower!

The Eureka! Class of 2022 set some extraordinary records:

- **100% were accepted and plan to go on to higher education!**
- **53% will be first generation college students!**
- **3 plan to attend ivy league schools - including Brown, Princeton, and Yale**
- **72% plan to major in STEM fields more than half the national average!**

This is an impressive group of young women who should be extremely proud of themselves!

GIRLS INC. OF WORCESTER

2021-2022 FINANCIAL REPORT

Statement of Financial Position

	2022	2021	Variance
Assets			
Cash & Cash Equivalents	\$ 2,005,799	\$ 1,831,610	\$ 174,189
Pledges Receivable, Net	100,000	80,000	20,000
Grants and Other Receivable	12,202	24,916	(12,714)
Prepaid Expenses & Other Assets	17,914	52,477	(34,563)
Property & Equipment, Net	4,198,671	4,430,158	(231,487)
Investments	5,997,785	7,082,528	(1,084,743)
Beneficial Interest in Trust	901,428	1,140,687	(239,259)
Pledges receivable, Non Current	-	46,902	(46,902)
Total Assets	\$ 13,233,799	\$ 14,689,278	\$ (1,455,479)
Liabilities			
Current Liabilities	\$ 180,316	\$ 169,166	\$ 11,150
Paycheck Protection Program (PPP)	-	226,159	(226,159)
Total Liabilities	\$ 180,316	\$ 395,325	\$ (215,009)
Net Assets			
Restricted Funds	\$ 1,544,113	\$ 1,851,737	\$ (307,624)
Other Unrestricted	11,509,370	12,442,216	(932,846)
Total Liabilities & Net Assets	\$ 13,233,799	\$ 14,689,278	\$ (1,455,479)

Statement of Activities

Revenue & Other Support

United Way of Central MA	\$ 234,447	\$ 126,223	\$ 108,224
Grants and Contribution Revenue	1,219,489	1,553,858	(334,369)
Program & Registration Fees	136,149	64,314	71,835
Capital Campaign Contributions	-	8,324	(8,324)
In-kind donations	49,061	8,329	40,732
Rental Income	15,650	8,400	\$7,250
Dividend and Interest, Net Fees	120,897	96,900	23,997
Net Assets Released from Restrictions for Operations	-	-	-
Total Revenue and Other Support	\$ 1,775,693	\$ 1,866,348	\$ (90,655)

Expenses

Program services	\$ 1,560,871	\$ 1,569,280	\$ (8,409)
Support Services	639,392	485,927	153,465
Payments to national organization	12,620	12,660	(40)
Total Expenses	\$ 2,212,883	\$ 2,067,867	\$ 145,016
Change in net assets from operating activities	(437,190)	(201,519)	(235,671)

Nonoperating Activities

Gain on sale of property and equipment	-	-	-
Investment return, net	\$ (1,198,025)	\$ 1,583,367	\$ (2,781,392)
Change in beneficial interest in trust	(239,259)	222,629	(461,888)
Government grant - forgiveness of PPP loan	226,159	191,000	35,159
Employee retention credit (ERC)	407,845	-	407,845
Total nonoperating activities	\$ (803,280)	\$ 1,996,996	\$ (2,800,276)
Change in net assets	(1,279,803)	1,795,477	(3,075,280)
Net Assets - Beginning	\$ 14,293,953	\$ 12,498,476	\$ 1,795,477
Net Assets - Ending	\$ 13,053,483	\$ 14,293,953	\$ (1,240,470)