In 2011, “a small group of thoughtful and committed” Girls Inc. directors, staff members, volunteers and community supporters literally changed the world for girls here at Winthrop House and in the greater Worcester community by fully embracing exciting and innovative collaborative opportunities with other nonprofits, businesses and educational institutions. By working together with like-minded community partners to create new and vibrant programs, we were able to provide countless “win/win” opportunities for our girls in the most cost efficient manner possible. We finished 2011 in a much stronger financial position than forecasted. Our revenues increased and our expenses decreased significantly, while more than 1,500 girls enjoyed the benefits of collaborative community initiatives such as:

- Individual mentoring pairings with undergraduates from the College of the Holy Cross through a new partnership program with Big Brothers Big Sisters of Central Massachusetts

- Free dance and musical theater classes on a daily drop-in basis from the professional faculty of the Jo Ann Warren Studio through our new “All the World’s a Stage” program

- An intensive six-week summer STEM (science, technology, engineering and mathematics) program with National Grid – where Girls Inc. of Worcester was honored to serve as one of three pilot sites in the nation

- Economic literacy workshops from the financial experts at Leominster Credit Union
Message from the Board President and Chief Executive Officer

• An opportunity for local high school girls to focus intensively on workforce readiness, college access and leadership development through mentoring activities in our new “Leadership Academy” collaborative with Unum, Leading Women Mass, South High Community School, North High School and Abby Kelley Foster Charter School

• Regularly scheduled “Kids in the Kitchen” nutrition and cooking workshops with the Junior League

• Violence prevention classes at Sullivan Middle School and the Claremont School with the “Girls Promoting Safety” collaborative with the YWCA and the United Way’s Women’s Initiative

• “Dear World: Voices of Worcester Girls” – an expressive arts, anti-bullying and violence prevention program for middle school girls facilitated in collaboration with professional artists and mentors from area colleges and high schools

• A vast array of recreational, educational and leadership development opportunities through the city-wide YouthNet and Wheels to Water programs

• “Marathon Woman” Kathrine Switzer inspired the audience at our annual signature fundraising event, Girls Celebration, which resulted in “crossing the finish line” 73% stronger than the previous year.

• Honored as the only girl-serving agency to win the 2010 Verizon Foundation Massachusetts Domestic Violence Solutions Award. The $10,000 grant provided significant support to enhance programs in the areas of violence prevention, anti-bullying, internet safety and assertiveness training.

As the oldest and only facility based, girl-centered organization in Central Massachusetts, Girls Incorporated of Worcester has been transforming girls’ views of themselves and creating opportunities for generations. We are able to achieve such strong and measurable results because of all the “thoughtful and committed citizens” who graciously share their time, talents and treasures with our girls. Thank you!

Victoria Waterman, Board President         Deb Hopkins, CEO
Girls Bill of Rights: Girls have the right to be themselves and to resist gender stereotypes—Girls have

Girls Incorporated of Worcester proudly presents the 2011 Girl Awardees

Emily Johnson
Valerie S. Loring
Girl of the Year

Adwoa Poku
Ann J. Prouty
Community Leader

Jadeline Ozuna
Rising Young Leader

Girls have the right to express themselves with originality and enthusiasm—Girls have the right to take risks, to strive freely, and to take pride in success—Girls have the right to accept and appreciate their bodies—Girls have the right to have confidence in themselves and to be safe in the world—Girls have the right to prepare for interesting work and economic independence.
Cheryl Lapriore grew up in Leicester, Massachusetts, after moving from the Greendale area when she was in first grade. Cheryl’s parents both worked. Her Dad was an electrician who later went onto school to become an electrical engineer and her Mom was a Registered Nurse. One of four siblings, Cheryl’s parents enrolled her and her younger sister, Debbie, to attend Girls Inc.’s after-school and Saturday programs. Her parents felt it was a safe place where their daughters could meet new friends and participate in activities geared towards girls – sharing common interests and ideas with her peers. Cheryl particularly enjoyed pottery, dancing, swimming, and arts and crafts. When Cheryl was 9 years old, she made an angel ornament that she still hangs on her Christmas tree each year.

Cheryl went on to receive her Bachelor of Science degree in Marketing from Bentley College in Waltham, Massachusetts and an M.B.A. from Nichols College in Dudley, Massachusetts.

Currently, Cheryl is the Vice President, Chief of Staff and Chief Marketing Officer for UMass Memorial Health Care, Inc. Cheryl is responsible for managing, facilitating, and supporting the operations of the Executive Office, the President and CEO, and the Board of Trustees for UMass Memorial Health Care at a local, state, and national level. In this role, she is also responsible for system strategic planning, marketing, communications, media and public relations.

Cheryl remembers Girls Inc. fondly, and has stayed connected with Girls Inc. over the years through her previous positions as Vice President of Corporate Relations at The Hanover Insurance Group, Inc. and as President of The Hanover Insurance Group Foundation, Inc. Cheryl says, “Priorities may have changed since I was a young girl, but the importance of having the Greater Worcester community support an organization such as Girls Inc. helps us to close the gap for middle and high school girls by providing quality research-based programs in a safe environment and also provide opportunities for girls to take healthy risks, build leadership skills and master physical, intellectual, social and emotional challenges.”

Cheryl M. Lapriore
Vice President, Chief of Staff and Chief Marketing Officer for UMass Memorial Health Care, Inc.
Girls Inc. of Worcester thanks our dedicated volunteers who tirelessly served our agency for 2010-2011. We couldn’t do it without you!!

Our Partners

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Assumption College
Big Brothers Big Sisters
Boston University
CCR LLP
Clark University
Jo Ann Warren Studio
Leading Women MASS
Leominster Credit Union
Massachusetts College of Pharmacy
National Grid
Highlights

290 Volunteers!
Over 7,360 volunteer hours served!!

Boston University Community Service Center

Unum

North High School
Quinsigamond Community College
Saint Peter-Marian High School
Seven Hills Charter School
South High Community School
Unum

UMass Medical School
Worcester Academy
Worcester Polytechnic Institute
Worcester State University
Worcester Technical High School
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Women’s Initiative of the United Way of Central Massachusetts
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Greater Worcester Community Foundation
LLHI/LHM Foundation
Verizon Foundation
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Worcester Community Action Council

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Women’s Initiative of the United Way of Central MA

Please call the Development Office at 508.755.6455 x21, if your name was inadvertently left off the list. Thank you.
A special thank you goes out to each of the individuals, foundations, and companies listed below.

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Great care has been taken to include all donors.
THE EMMA D. HARRIS SOCIETY

The Emma D. Harris Society recognizes those individuals who have included Girls Incorporated in their estate plans. The Society is named to honor Emma D. Harris who gave her home in 1916 to create a clubhouse for girls. It became known as Lincoln House and was the foundation of this organization.

Through their planned gifts, members of the Emma D. Harris Society wish to assure that Girls Inc. will remain strong, continue to forge new relationships and open doors to more girls who need a nurturing and safe place after school.

Please consider joining these visionary donors and help us guarantee the financial future of Girls Inc. For more information, please call the Development Office at 508.755.6455, extension 21.

Emma D. Harris Society Membership

- Ruth L. Benoît*
- Rosamond R. Bennett*
- Clara DeMallie*
- Mrs. Jane B. Gooch*
- Elizabeth Lindstrom*
- Valerie Loring
- Jid Sprague
- Sarah Williams
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- Martinus Van Stappen*
- Clara DeMallie*
- Ann Prouty
- Virginia Rice
- Ed & Peni Saulnier
- Martinus Van Stappen*

*deceased

Girls’ Bill of Rights

Girls have the right to...

- be themselves and to resist gender stereotypes.
- express themselves with originality and enthusiasm.
- take risks, to strive freely and to take pride in success.
- accept and appreciate their bodies.
- have confidence in themselves and to be safe in the world.
- prepare for interesting work and economic independence.
## Statement of Financial Position

**FY2011 vs 2010***

<table>
<thead>
<tr>
<th></th>
<th>2011</th>
<th>2010</th>
<th>Variance</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash and Cash</td>
<td>$ 811,965</td>
<td>$ 1,497,207</td>
<td>$(685,242)</td>
</tr>
<tr>
<td>Equivalents</td>
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<tr>
<td>Contribution Receivable</td>
<td>$ 126,026</td>
<td>$ 182,220</td>
<td>$(56,194)</td>
</tr>
<tr>
<td>Prepaid Expenses &amp;</td>
<td>$ 28,565</td>
<td>$ 17,562</td>
<td>$ 11,003</td>
</tr>
<tr>
<td>Other Assets</td>
<td></td>
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<tr>
<td>Land, Buildings &amp;</td>
<td>$ 4,080,433</td>
<td>$ 4,176,874</td>
<td>$(96,441)</td>
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<tr>
<td>Equipment</td>
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<tr>
<td>Accumulated</td>
<td>$(2,940,894)</td>
<td>$(2,809,022)</td>
<td>$(131,872)</td>
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<td>Depreciation</td>
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<td>Long Term Investments</td>
<td>$ 4,545,758</td>
<td>$ 3,320,674</td>
<td>$ 1,225,084</td>
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<td>Beneficial Interest in</td>
<td>$ 861,613</td>
<td>$ 721,157</td>
<td>$ 140,456</td>
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<tr>
<td>Trust</td>
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<td>$ 7,513,466</td>
<td>$ 7,106,672</td>
<td>$ 406,794</td>
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<tr>
<td>Accounts Payable and</td>
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<tr>
<td>Accrued Expenses</td>
<td>$ 112,246</td>
<td>$ 160,581</td>
<td>$(48,335)</td>
</tr>
<tr>
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<td>$ 112,246</td>
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<tr>
<td>Fund Balance</td>
<td>$ 6,946,092</td>
<td>$ 7,028,246</td>
<td>$(82,154)</td>
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<tr>
<td>Net Income</td>
<td>$ 455,128</td>
<td>$(82,155)</td>
<td>$ 537,283</td>
</tr>
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<td>$ 7,401,220</td>
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<td>$ 7,513,466</td>
<td>$ 7,106,671</td>
<td>$ 406,794</td>
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*complete Audit available in Business Office

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### Where the Revenue comes from:

- **Program Fees**: 51%
- **Grants (including United Way)**: 13%
- **Misc.**: 12%
- **Investment Income**: 21%
- **Events & Individuals**: 3%

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Board of Directors
2010 - 2011
Nikki Andersen
Kenneth Atchue, Treasurer
Heather Ball
Christine Biscotti-Quitadamo
Celia Blue, 2nd Vice President
Pamela Boisvert
Linda Cammuso
Christina Davis, Secretary
Judith Fleming
John Frongillo
Betsy Fuller
Diane Giampa, 1st Vice President
James Hecox
Jody Kelliher
Jacqueline Kelly, Assistant Treasurer
Irene Logan
Christine Lucier
Kerri Martinek
Diane Meystre
Tamara Nowak
Wendy O’Leary
Catherine Ryan
Geo Villegas
Victoria Waterman, President
Lila Weihs

Honorary Directors
Joan H. Bagley
Suzanne O. Carlson
Mary S. Cushman
Jane B. Gooch*
Mary Goretti
Louise G. Howard
Janet S. Jones
Ruth M. Knight
Helen P. Koskinas
Valerie S. Loring
Mary McShea
Stella Mingolla
Frances L. O’Connell
Suzanne Patton
Ann J. Prouty
Carol A. Schmidt*
Mary Jane (Jid) Sprague
Sarah H. Williams
*deceased

Staff
Deb Hopkins – Chief Executive Officer
Lorraine Kelley – Director of Operations and Finance
Tammy Brown – Office Manager
Anne Sadick – Director of Fund Development
Anne McCarthy – Director of Communications and Volunteers
Kathy Riley – Director of Programs and Anti Bullying Programs Manager
Phyllis Shea – Director of Outreach and Camp Kinneywood
Heather Keenan – Director of STEM and Leadership Programs
Heather Whitney – Program Operations Manager
Kathy Linton – K-6 Program Manager
Anthony Papagni – Director of Facilities
Adrianna Buduski – Aquatics/Program Staff
Kayla Buduski – Aquatics/Program Staff
Cheryl Goodney – Aquatics/Program Staff
Elsa Hawkins – Aquatics/Program Staff
Brittni Kirk – Aquatics Director
Zachary Laramee – Maintenance Assistant
Tony Smith – Basketball Director

Inspiring all girls to be strong, smart, and bold.
<table>
<thead>
<tr>
<th>Corporators</th>
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<tbody>
<tr>
<td>Joan H. Bagley</td>
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<td>Marian Bates</td>
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<td>Meridith D. Wesby</td>
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strong

smart

bold

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F 508.798.9847
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